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Discover Your Inner Economist: Use Incentives to Fall in Love, Survive Your Next Meeting, and Motivate Your Dentist

By Tyler Cowen

Tantor Media, Inc, United States, 2007. CD-Audio. Book Condition: New. Unabridged. 188 x 137 mm. Language: English . Brand New. In *Discover Your Inner Economist*, one of America's most respected economists presents a quirky, incisive romp through everyday life that reveals how you can turn economic reasoning to your advantage often when you least expect it to be relevant. Like no other economist, Tyler Cowen shows how economic notions such as incentives, signals, and markets apply far more widely than merely to the decisions of social planners, governments, and big business. What does economic theory say about ordering from a menu? Or attracting the right mate? Or controlling people who talk too much in meetings? Or dealing with your dentist? With a wryly amusing voice, in such chapters as *How to Control the World: The Basics* and *How to Control the World: Knowing When to Stop*, Cowen reveals the hidden economic patterns behind everyday situations so you can get more of what you really want. Readers will also gain less selfish insights into how to be a good partner, neighbor, and even citizen of the world. For instance, what is the best way to give to charity? The chapter title *How...*



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